



**P. S. P. Sanstha's**  
**Indra Institute**  
**Of Pharmacy**

A/P. Sadavali (Devrukh)  
Tal: Sangameshwar,  
Dist: Ratnagiri-415804  
(Maharashtra)  
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Web: [www.iip.ind.in](http://www.iip.ind.in)  
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## SUMMARY SHEET

<b>Criteria</b> 5	<b>QnM</b>	<b>5.1.4</b>	<b>2023-24</b>
<b>Title</b>		<b>Number of students benefitted by guidance for competitive examinations and career counseling offered by the Institution during the year</b>	

5.1.4. Number of students benefitted by guidance for competitive examinations and career counseling offered by the Institution during the year

<b>Year</b>	2023-24
<b>Number</b>	119



  
**Principal**  
Indra Institute of Pharmacy  
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# ACADEMIC YEAR

# 2023-24



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## Placement Drive

P.S.P.S.s Indra Institute of Pharmacy, Sadavali in collaboration with CiREE Edutech LLP has organized placement drive for post of Manufacturing operations, Sales & marketing, Medical record summarization, Pharmacist, Machine operator, QA, QC, Warehouse and maintenance, Online sale executive and Customer support associate at various companies Pfizer, blue cross, Zydus cadila, Group pharmaceuticals, NEON laboratories, Wellness forever, Genericart, Bioradius, TCMS and Ardent clinical services on 25th May, 2024.

The placement process included personal interview followed by HR round. For this placement drive, students of B. and D. Pharmacy of current batch and pass out batch of Indra Institute of Pharmacy, Sadavali, have participated.

In this drive, 44 students have participated out of which 17 students have been selected for various posts. 02 students were selected for manufacturing operations, 03 selected for post of pharmacist, 05 for the QA domain, 03 for the QC, 02 for the customer support associates and 02 students were selected for the sales and marketing.

The placement drive initiated with welcome speech by Mr. Vivek Kulkarni followed by felicitation of recruiters by Mr. Prashant Gurav.

Principal Dr. Amol Khade, Training and placement officer Mr. Vivek Kulkarni, Mr. Nandkishor Nakharekar, all the teaching and non-teaching staff have cooperated for successful organization of drive.



  
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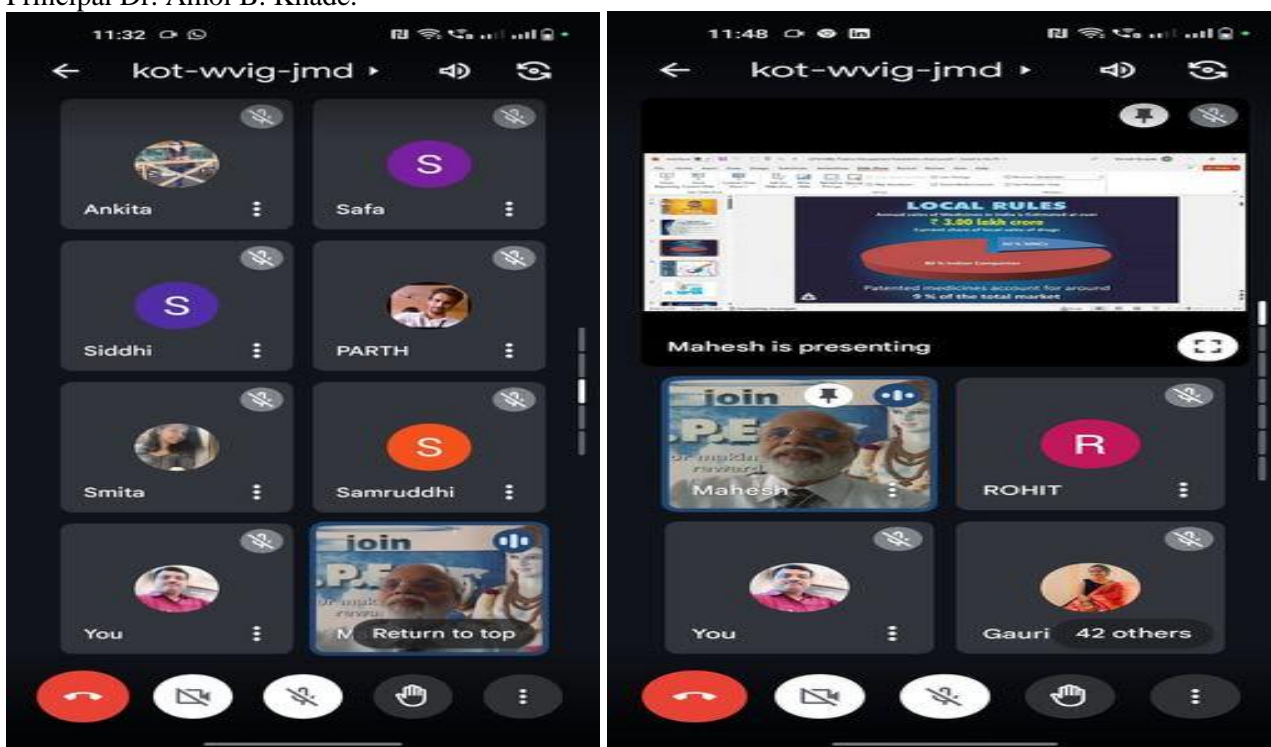


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### Webinar on "Higher studies opportunities for Pharma Graduates"

Student Scientific Club of IIP successfully conducted an interactive webinar on "Higher studies opportunities for Pharma Graduates" by Dr. Mahesh D. Burande on 04/04/2024. Dr. Mahesh Burande gave an very informative and inspiring session about the higher studies opportunities in managment and addressed the queries of the participants. The session was coordinated by students coordinator Ms. Gauri Thatte under the guidance of Faculty Coordinator Mr. Rohit Raj and Principal Dr. Amol B. Khade.



*Amol B. Khade*  
**Principal**  
Indra Institute of Farmacy  
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## **Workshop on Indian Pharmaceutical Industry – Overview and how the industrial pharmaceutical industry works**

Training and Placement Cell of Indira Institute of Pharmacy, Sadavali had organised a workshop on topic Industrial awareness for Diploma and Degree students on 03rd February, 2024. Mr. Sachin Kumbhoje [Director, OpEx Accelerator Pvt. Ltd. & Co-founder CiREE EduTech LLP] was guest speaker.

Workshop included Indian Pharmaceutical Industry – Overview and how the industrial pharmaceutical industry works. Along with that it included different job opportunities and business opportunities for pharmacy students.

Attendees gained a comprehensive understanding of diverse career paths, from research to industry. His expertise provided a roadmap for students aspiring to build a successful career in pharmacy. The interactive session fostered a positive exchange of ideas and left attendees inspired about the vast possibilities within the pharmaceutical domain.

The programme was coordinated by Mr Vivek Kulkarni and Mr Nandkishor Nakharekar under the prominent leadership of Principal Dr. Amol Khade.



  
**Principal**  
**Indira Institute of Pharmacy**  
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## **Talk on Higher studies and career opportunities in business and marketing at UK**

Approved by PCI & AICTE, New Delhi, Recognized by D.T.E, GoM & Affiliated to UoM (B.Pharm.) & MSBTE, Mumbai (D.Pharm.)



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The Student Scientist Club of IIP organized online guest lecture and interactive talk on Higher studies and career opportunities in business and marketing at UK by Ms. Trupti Chavan, IIP graduate alumni who is presently working as Sales Marketing consultant at Coach gyms, Holborn, London on 18th January 2024. The session was coordinated by students coordinators Ms. Gauri Thatte and Ms. Shukrata Gonbare and moderated by Dr. Amol B. Khade, Principal, IIP, Sadavali.

P.S.P.S's  
Indira Institute of  
Pharmacy, Sadavali

**Student Scientist Club  
organizes  
Online  
Guest lecture &  
Interactive talk**

by IIP graduate Alumni  
(Batch 2013-17)

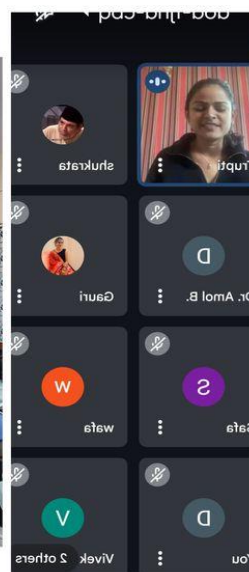
5:00 pm, Thursday IST  
18th January 2024

Ms. Gauri Thatte &  
Ms. Shukrata Gonbare  
Student coordinators

Dr. Amol Khade  
Principal, IIP, Sadavali

Ms. Trupti Chavan  
Sales Marketing  
Consultant, Coch  
Gyms, Holborn, UK

B.Pharm, MBA  
(Brunel Business School  
London, UK)



*Khade*  
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## Guest Lecture On Career Opportunities In The Pharmacy Field

Training and Placement Cell of IIP had organised a guest lecture on Career opportunities in the pharmacy field by Dr. Mahesh Burande on 05.01.2024.

Dr. Burande shared valuable insights into the evolving landscape of pharmaceuticals, emphasizing emerging roles and trends.

Attendees gained a comprehensive understanding of diverse career paths, from research to industry.

His expertise provided a roadmap for students aspiring to build a successful career in pharmacy.

The interactive session fostered a positive exchange of ideas and left attendees inspired about the vast possibilities within the pharmaceutical domain.



*K. S. Kulkarni*  
Principal  
Indira Institute of Pharmacy  
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## Seminar on the topic Fundamental of GPAT, NIPER, DI and Pharmacist examination

Indira institute of Pharmacy had arranged one day seminar for Third year and Fourth year B.Pharm students on the topic Fundamental of GPAT, NIPER, DI and Pharmacist examination on 22/12/2023 from 10.00 am to 5.00pm. The session started with the introduction of basic topics followed by solving the mcqs.

The speaker encourage/motivated the students regarding how they can do self study and crack the Competative examination like GPAT, NIPER, DI and other Pharmacist examination, and What are the benefits of qualifying the exams.

The seminar was well organised by GPAT /Competative exam coordinator under the leadership of Respected Principal Dr. Amol B. Khade.



*Amol B. Khade*  
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## Session On "An Outlook Into The Health Care Sector And Exploring The Career Opportunities

Training and placement cell of IIP, Sadavali organized an expert session on "An Outlook into the Health care Sector and Exploring the Career Opportunities" for third year and fourth year students on 18th December, 2023. Dr. Suneel Deshpande, Program Head - Pharmaceutical Management & Professor, IES's Management College and Research Centre, Mumbai was speaker. He guided the students regarding various job opportunities in healthcare sector. He has provided all the information from criteria of admission to career opportunities after completion of PGDM and addressed various pathways after B Pharm in field of Management.

The program was further continued with interaction of students by Alumni and students of IES Mr Rushikesh Sansare. He has given all the information regarding admission process of PGDM, infrastructure of IES, live projects on which students work.

The program was started with felicitation of Prof Deshpande and Mr Rushikesh Sansare and by the Principal Dr. Amol B Khade and TPO

Mr Nandkishor V Nakharekar. Introduction of guest was given by the student Ms.Gauri Thatte.

The program was concluded with vote of thanks by Training and Placement Committee coordinator Mr. Vivek S. Kulkarni.





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**Guest Lecture**

**"An Outlook into the Health care Sector"**

**18.12.2023 11:33**

**17.09126, 73.60311 (±4m)**

**Altitude: 92m**

**3JR3+F2P, Kosumb 415804**



*K. S. P.*  
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### **Interactive Session On Preparations For GPAT And Other Competitive Examination**

Our recent passed out Alumni Mr.Rohit kale, Mr.GauravBhave,Ms.Sakshi Rane and Ms.Vaishnavi Patil had an interactive session with the final year students regarding the preparations for GPAT and other competitive examination. The main points that were discussed were time management ie for regular academic schedule along with GPAT syllabus. What are the benefits of qualifying GPAT exams. How is the admission process etc.The session was organised by GPAT coordinator Ms.Nikita Gaonkar under the guidance of Principal Dr.Amol B.Khade.



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## Expert talk on "Oceans of opportunities in Clinical research and Medical Technologies

IQAC and Department of Pharmacology of IIP, Sadavali has successfully conducted Industry expert talk on "Oceans of opportunities in Clinical research and Medical Technologies" on 14th August 2023.

Mr. Bharat Kshirsagar (Sr.Consultant Parexel International) and Mr.Omkar Jadkar (Startup Specialist) were invited as the resource persons.

The session highlighted the importance and career options available in various domains.

The programme was coordinated by Dr. Medha Khade, Ms.Nikita Gaonkar & Mr.Ajinkya More under the prominent leadership of Dr.Amol Khade.



*Khude*  
**Principal**  
Indra Institute of Pharmacy  
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## Seminar on preparation for GPAT/NIPER and other competitive exams

Indra Institute of Pharmacy had organized a one day seminar on Higher education and careers in Pharmacy on 11th August  
Approved by PCI & AICTE, New Delhi, Recognized by D.T.E, GoM & Affiliated to UoM (B.Pharm.) & MSBTE, Mumbai (D.Pharm.)



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2023. The Speaker for the seminar was \*Mr Pranav Ganatra (Founder and CEO of Pharmacad Pvt Ltd)\*. He delivered a wonderful interactive session with students of Third year and Final year B.Pharm on the topics like preparation for GPAT/NIPER and other competitive exams. The session concluded by answering the queries of the students. The programme was well organised by Coordinator Ms.Nikita Gaonkar under the prominent leadership of Dr.Amol Khade



*K. Khade*  
**Principal**  
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**Expert sessions on Career Opportunities and Job Trends and gave detailed information about what job opportunities**

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TPC and EDC of Indira Institute of Pharmacy, Sadavali, organized expert sessions on various topics for holistic development of students.

Ms. Anjori Parandkar [Co-founder OpEX] guided the students on the topic of Corporate outlook and Interview hack and told them about how to prepare for the interviews.

Mr. Sachin Kumbhoje [Co-founder & CEO OpEX] guided on Career Opportunities and Job Trends and gave detailed information about what job opportunities are available after completing pharmacy education and how overall development can be achieved.

Mr. Vishwajit Kashid, guided the students on the topic of personal growth and convinced the students about the importance of self development in a very simple language. He gave information about how we can make a better personality by changing ourselves for self development.

The program was coordinated by Mrs. Shrutali Pilankar [EDC Coordinator ], Mr. Nandkishor Nakharekar [TPO], Mr. Vivek Kulkarni [TPO] under the guidance of Principal Dr. Amol Khade.



*Khade*  
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## **Guest lecture on topic "Career Opportunities in civil services and its preparation".**

Training and Placement cell, IIP sadavali, organised Guest lecture on topic "Career Opportunities in civil services and its preparation".  
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preparation".

The present time is of competitive world and only those who have determination, persistence and hard work will survive in this competition. The college organized this program to guide the students about competitive exams.

Adv. Rakesh Satve sir (आ.रा.स academy of education and career, Ratnagiri) gave good guidance to the students and encouraged them how to open the doors of competitive exams to be successful and brighten their future.

The programme was successfully Coordinated by Mr. Vivek Kulkarni (TPO, Degree) and Mr. Nandkishor Nakharekar (TPO, Diploma) under the guidance of Principal Dr. Amol Khade.



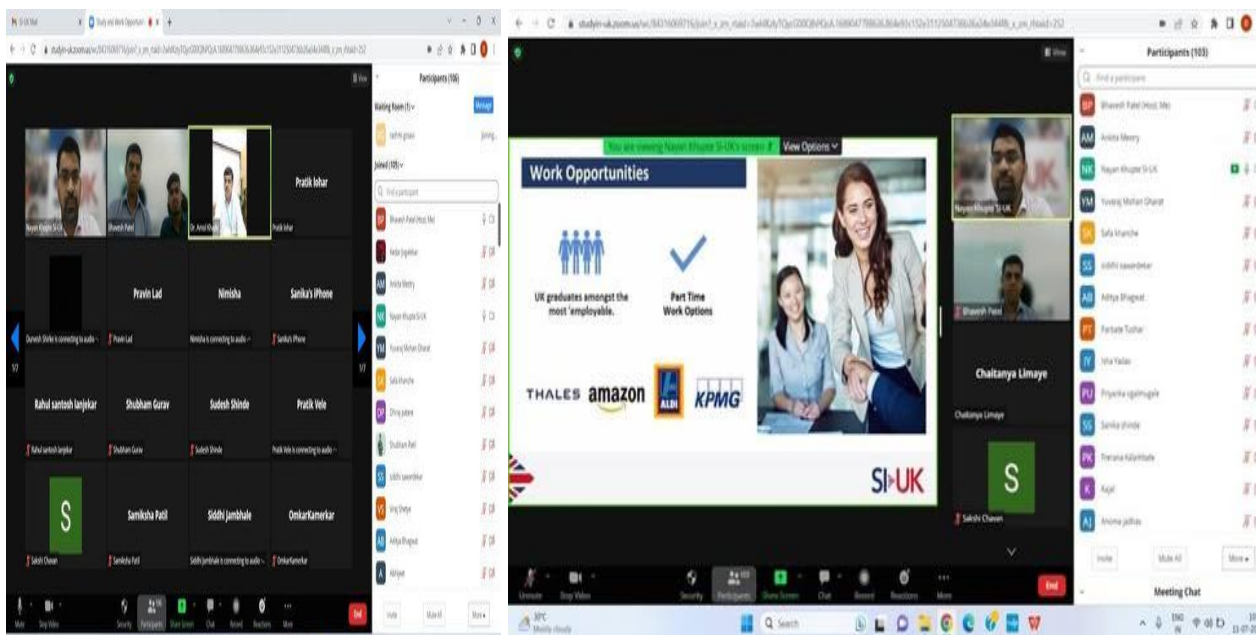
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## Webinar On Study And Work Opportunities In the UK

Training & Placement Cell of Indra institute of Pharmacy, Sadavali has organized webinar on Study and work opportunities in the UK on 11th July 2023. Mr. Nayan Khupte, Regional Manager, Business Development-West India was invited as a resource Person for the webinar. Mr. Khupte has provided all the information like eligibility of admission, how to apply, right university to take the admission, different scholarships available and career opportunities after completion of study in abroad especially in the UK. It was an interesting and interactive session. Mr. Bhavesh Patel, Business Development Manager, SI UK helped to organize this webinar.

The program was started with the welcome speech by Training and Placement Committee coordinator Mr. Vivek S. Kukami. Principal, Dr. Amol B. Khade has also put his valuable views during the session.



*Khupte*  
Principal  
Indra Institute of Pharmacy  
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